

Maritime Buyer's Checklist

How to Vet a U.S. Occupational Health Partner

When a maritime worker needs a medical exam in the U.S., the real challenge is not just finding a clinic. It is finding the right partner to coordinate the right services, instructions, documentation, and follow-up without delays.

Use this checklist to evaluate whether your occupational health partner is built to support maritime medical workflows.

10 Things to Look For in a U.S. Occupational Health Partner

1.) National and Rural Provider Coverage

Can they support candidates in major port cities and harder-to-reach locations?

2.) Specialty Maritime Services

Can they coordinate more than a basic physical, including testing tied to maritime roles?

3.) Coast Guard-related Exam Familiarity

Do they understand the importance of complete, accurate forms and provider readiness?

4.) Respirator and Hazmat-related Testing

Can they coordinate respirator medical evaluations, fit testing, and other related services?

5.) Provider Instruction Handling

Do they give providers clear instructions before the appointment?

6.) Documentation Correction Process

Can they catch incomplete paperwork and follow up for corrections?

7.) Results Visibility

Can your team easily see appointment and results status?

8.) Invoice Access

Are invoices easy to retrieve, review, and reconcile?

9.) Escalation Support

Is there a clear path for urgent or time-sensitive cases?

10.) Candidate Location Flexibility

Can they schedule around where the candidate actually is, not just where the network is strongest?

A strong partner should help you answer three questions:

- Can we get the candidate scheduled in the right location?
- Can the provider complete the right services with the right instructions?
- Can we quickly access accurate results and documentation?



Quick Buyer Scorecard

Rate your current partner:

Category	Yes	No
Broad U.S. Coverage	<input type="checkbox"/>	<input type="checkbox"/>
Rural Access Support	<input type="checkbox"/>	<input type="checkbox"/>
Maritime Service Coordination	<input type="checkbox"/>	<input type="checkbox"/>
Coast Guard-related Familiarity	<input type="checkbox"/>	<input type="checkbox"/>
Respirator and Hazmat Testing Support	<input type="checkbox"/>	<input type="checkbox"/>
Clear Provider Instructions	<input type="checkbox"/>	<input type="checkbox"/>
Documentation Correction Process	<input type="checkbox"/>	<input type="checkbox"/>
Results Visibility	<input type="checkbox"/>	<input type="checkbox"/>
Invoice Access	<input type="checkbox"/>	<input type="checkbox"/>
Escalation Support	<input type="checkbox"/>	<input type="checkbox"/>

If You're Hearing "No" Too Often...

Your current process may be creating unnecessary delays, extra follow-up, and more work for your team.

A strong occupational health partner should do more than schedule appointments. They should help coordinate the full workflow, from provider instructions to corrected documentation to results visibility.

Why Buyers Choose BlueHive

BlueHive helps organizations streamline occupational health coordination across the U.S. with:

- Nationwide provider access
- Support for specialty and documentation-heavy workflows
- Better visibility into appointment and results status
- Centralized access to key information
- Responsive support when timelines are tight



Ready for a stronger U.S. maritime medical workflow?

Scan the QR code or visit bluehive.com to schedule a quick consult or email us to set up an employer pilot, and see how you can simplify scheduling, documentation, and results management.